# 18 REASONS TO CONNECT WITH MAXIMIZER CRM



#### **FLEXIBLE** DEPLOYMENT **OPTIONS**

Our cloud or your own cloud with onpremise subscription. 3 **PERSONALIZED** 

Fit Maximizer to your business, with unlimited custom fields.

SUBMIT



#### **INTEGRATE INSTANTLY**

with Outlook, Gmail, MailChimp and more through the App Directory.

MANAGE MULTI-CHANNEL SALES 5 through an partner portal.



Ouickly and easily with the new global edit function.

### BRING CUSTOMER INFORMATION **TOGETHER**

Lightening fast with the express data import manager.

8 **SECURE DATA STORAGE** Choose our world-class Tier IV data centre.

**RAPID DEPLOYMENT** 

> Installation support and custom training gets you up and running, fast.









**EASY ACCESS SUPPORT USERS RAVE ABOUT** 

"Customer service is superb" Need we say more? 11

LIVE COMPLIMENTARY **TRAINING WEBINARS 6 TIMES A WEEK.** 

Learning curve? What learning curve? 12

#### ANYWHERE, **ANYTIME ACCESS**

Sales, Service, Marketing, Analytics - In an all-inclusive CRM solution.

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Two-pane multi tab display with drill down to important information

**ENHANCED PRODUCTIVITY** 

Say goodbye to repetitive tasks with pre-built work flows

productivity savings -Maximizer Customers.

#### **CONFIGURABLE BUSINESS PROCESSES**

Set them up to match customer segments and lifecycle stages.



16 **EASY QUOTATION CREATION** Create, modify and issue with integrated

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LOW TCO & FAST ROI

CRM pays back \$8.71 for every \$1 spent - Nucleus Research .

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YOUR SUCCESS IS OUR SUCCESS

increase in revenue growth

- Maximizer Customers

#GrowWithConfidence

Excel Quoting Tool.

## GROW WITH CONFIDENCE.

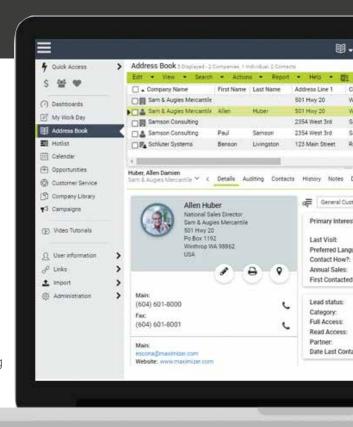
#### **GROW WITH MAXIMIZER PERSONALISED CRM**

Creating sizeable growth for any company is challenging, but only by having confidence can you take the radical actions and positive steps required to move in the right direction.

Confidence comes from belief in united vision, shared energy with the right people and business tools in place to deliver success!

As a CRM pioneer, we have been building solutions that have helped millions succeed since 1987. From rock-solid contact management to best-in-breed integrations, our personalized CRM solutions and exceptional customer care enables companies and teams to achieve outstanding results.

Our approach is different! We spend time exploring and understanding your business aims, challenges and processes before we even talk CRM. We look to ensure Maximizer CRM is right for you and your business now and in the future. We are there to support you through all stages of your journey, from evaluation, through to adoption and on the road to CRM Mastery!



#### The ALL-INCLUSIVE CRM

Our CRM allows business to successfully manage their entire customer lifecycle, from acquisition through to retention and expansion, delivering greater opportunities for improved productivity, customer engagement, satisfaction and loyalty.

#### Are you looking to achieve?

#### ENHANCED DATA MANAGEMENT

Access to a central database, with a 'single version of the truth' and 360° view of your prospects, customers, suppliers and partners.

#### DEEPER BUSINESS INSIGHT

Turn data into information, and knowledge. Obtain deeper analysis on your industries, customers, business performance

#### INCREASED LEAD GENERATION

Reach consumers at the right stage of their buyer journey with targeted, impactful automated multi-phase campaigns, providing value content to deliver effective results and ROI.

## OPTIMISED SALES

Respond to new and existing opportunities, manage accounts and accurately forecast your sales pipeline and revenue, with all client information centralized in a single view.

## IMPROVED CUSTOMER SATISFACTION

Easily access all information related to customer interactions, delivery, and issue resolution. Deliver high levels of satisfaction with more repeat business, bigger orders, valuable referrals and champions.

INTERESTED? THEN CONTACT US TO DISCUSS YOUR INDIVIDUAL NEEDS

