firefly suite

Business Management Application

If you are you looking for a powerful, yet easy-to-use business management system to achieve complete visibility into opportunities, quotes, pricing and sales orders, then Firefly Suite is for you. Firefly Suite is a fully customisable, business management system to quickly and easily manage critical business information at any time, on any device, regardless of location. Firefly Suite provides you with the flexibility and functionality you need to run your business cost effectively and efficiently. Not only does it provide you with a complete overview of essential business information to carry out the most essential activities, it's flexible enough to allow you to customise and add functionality to suit your exact business requirements.

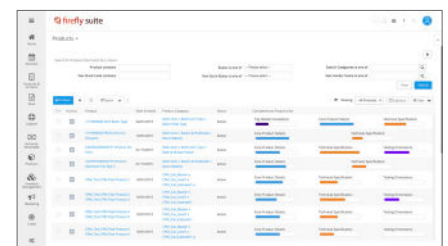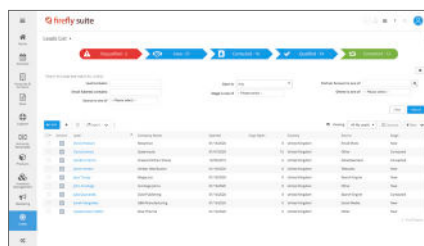## What will **Firefly Suite** enable you to achieve?

Integrate this flexible and powerful business management system with your accounting or ERP systems

☑ Features

- **Accounts and Contact Management:** Contact details, account details, discount percentage, leads and campaigns
- **Activities and History Management:** History of customer interactions, calendar view, meeting reminders etc.
- **Opportunities:** Initial enquiry, contact details, total potential / probability of sale, source of lead etc.
- **Quotations:** Create sales quotes, manage price list and tax codes, quote lines, multiple product lines, discount level etc.
- **Sales Orders:** Create sales order including product details, price list and tax codes, order numbers, job numbers etc.

👍 Benefits

- General Data Protection Regulation (GDPR) ready
- 24/7 availability – hosted in cloud servers
- Access to your application wherever you are on any device
- No extra hardware – all you need is an internet connection
- Designed to be thorough and simple to use
- Easy to modify to meet your needs
- Mass data input and connection to external databases
- Easy to add colleagues and give access upon your needs
- Search and tag with multiple criteria

Additional **Firefly Suite** features

- **Invoicing:** Easily integrate Firefly Suite with your accounting / ERP system e.g. Xero, Sage, SAP, Microsoft Dynamics etc.
- **Job Management:** Monitor and search the production process for each order
- **Stock Management:** Add and manage your entire product catalogue, stock taking, stock receipts etc.
- **Pricing:** Manage list-based pricing, customer discount levels, tiered pricing etc.
- **Reporting:** Create reports e.g. conversion rates, repeat business per month, unconverted quotes etc.

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Connecting to your current systems

Codeless Platforms can **connect to practically any data source** via ODBC, OLEDB, Web Services or an **extensive range of supported 3rd party APIs** through connectors. Just a few of the software vendors we work with include Sage, Microsoft, SAP, Infor, Epicor, Sugar, Salesforce, Magento and Mailchimp.

Just a few of our development accreditations...

sage   access   SAP Business One   Microsoft Dynamics   EPICOR Business Inspired™   SYSPRO

What browsers, mobile devices and databases are supported?

🖥 Desktop Browsers

- **Google Chrome (Recommended)**
- **Apple Safari (Mac)**
- **Mozilla Firefox**
- **Microsoft Edge**
- **Microsoft IE 11**
- **Opera**

📱 Mobile Devices

- **Safari (iOS)**
- **Chrome (Android and iOS)**
- **Microsoft 8.1 / 10 Pro (Surface Pro)**

🗄 Databases

- **MySQL**
- **Microsoft SQL Server**
- **Oracle**

Learn more about Codeless Platforms

We have over 20 years' experience producing integration, automation and application building platforms. 7500+ customers and 450+ partners globally position us as a reputable vendor in the SMB marketplace.